		STUDY MODULE DI	ESCRIPTION FORM			
	f the module/subject nal communicat	Code 1011105331011108877				
Field of	study		Profile of study (general academic, practical)	Year /Semester		
Engi	neering Manage	ment - Part-time studies -	(brak)	2/3		
Elective path/specialty Communication Management in			Subject offered in: Polish	Course (compulsory, elective)		
Cycle of	study:		Form of study (full-time,part-time)			
Second-cycle studies			part-time			
No. of h	ours			No. of credits		
Lectur	e: 14 Classes	s: 12 Laboratory: -	Project/seminars:	- 2		
Status c	of the course in the study	program (Basic, major, other)	(university-wide, from another f	ield)		
		(brak)	(brak)			
Education areas and fields of science and art				ECTS distribution (number and % <b>)</b>		
Resp	onsible for subje	ect / lecturer:	Responsible for subject	ct / lecturer:		
dr Ja	akub Pawlak		dr Jakub Pawlak			
	il: jakub.pawlak@put.	poznan.pl	email: jakub.pawlak@put.poznan.pl			
	61 665 33 89		tel. 61 665 33 89			
	ulty of Engineering Ma Strzelecka 11 60-965 F	-	Faculty of Engineering Management ul. Strzelecka 11 60-965 Poznań			
Prere	quisites in term	s of knowledge, skills and	d social competencies:			
1	Knowledge	The student knows basic concepts related with the social groups, knows interpersonal rules.				
2	Skills	The student has skills of noticing, associating and interpreting occurrences in social groups.				
3	Social competencies	The student is aware of the meaning of the social communication in the professional and private life.				
Assu	mptions and obj	ectives of the course:				
Develo	ping by students socia	al abilities, i.e. the teamwork, effec	tive negotiations, presentations	s, active listening.		
	•	mes and reference to the	educational results for	a field of study		
	/ledge:					
	•	e about communication systems a		(1A_W06]		
2. He knows methods of solving social conflicts [K1A_W06; K1A_W08]						
3. He has knowledge about preparation of the presentation [K1A_W15]						
Skills	5					
	•	to assess communication styles in		-		
2. He uses the acquired knowledge to solve social conflicts in team [K1A_U03, K1A_U05; K1A_U08]						
3. He can prepare the presentation [K1A_U09; K1A_U10]						
Social competencies:						
1. He is able to act according to social rules in the given group [K1A_K01]						
2. He is able to recognize and to solve social conflicts in teams [K1A_K04]						
3. He is [K1A_ł		pendently social situations and to	develop the knowledge concern	ning the social communication		
		Assessment method	Is of study outcomes			

Discussions; written test

**Course description** 

1. Introduction to the social communication - Essence of the communication. Model of the process of communication. Elements of the process of communication. Understanding linguistic announcements. Communications functions. Interpersonal communication, social communication, public communication, mass communication.

2. Social competencies as basic skills of the manager. Issue of manager' occupetional competencies. Technical competencies, Social competencies. Influence of managers' social competencies on the tasks in the organization.

3. Communication with the external environment. Public relations as the part of the communication system. The Internet as the base of the modern communication in the enterprise. MIX marketing. Mass media.

4. The social conflict and negotiations. Sources of conflicts in the organization. Ways of resolving conflicts. Effective conflict management. Negotiations in the organization. Techniques of negotiation.

5. The presentation as the interactive form of communication. Preparing the presentation. The structure and principles the presentation. Features of the professional presentation. Analysis of the audience. Structure of sentences. Non-verbal behaviours during the presentation

6. International communication - cultural differences in the everyday life, in public, business and other behaviours. Differences in the non-verbal communication, in managing of space and time. Stereotypes, cultural discrimination.

7. The manipulation as the special case of the social communication - how to defend oneself against the manipulation? The communication as the mean of manipulation of the potential interviewed person. Techniques of the manipulation. Examples of the manipulation.

## Basic bibliography:

## Additional bibliography:

## Result of average student's workload

Activity	Time (working hours)	
1. Lectures		30
Student's wo	rkload	
Source of workload	hours	ECTS
Total workload	30	2
Contact hours	30	1
Practical activities	0	0